

Decade-high debut: 1,000+ pre-orders

Case story



Dentsply Sirona Azento launch

- A press release announcing the launch of Azento
- Distribution was timed to Dr. Butterman's TED talk-style speech at DS World
- Featured on 232 websites, including Markets Insider, MarketWatch and The Street picked up the news
- Reached a total potential audience of 10.7 million readers

10.7M readers









Dentsply Sirona, Inc., the largest manufacturer of professional dental products and market leader in the dental industry, announced today the launch of Azento™ in the United States.

Dentsply Sirona launches

Azento™: Single tooth

replacement in one box

NEWS PROVIDED BY 13 Sep. 2018, 11:30 ET







ORLANDO, Fla., Sept. 13, 2018 /PRNewswire/ -- Azento is a single tooth replacement solution, highly customized to the needs and timeframe of dentists and patients, which revolutionizes the digital implant workflow by streamlining. implant planning service, purchasing and delivery. Dentists will receive a precise, customized pigital treatment plan based on each patient's digital scans, with imaging systems such as the Orthophos St, and intraoral scanners like the CEREC Omnicam, submitted through a case management portal. Azento includes all components and instruments: necessary to complete an implant treatment, including a surgical guide, implant and custom healing abutment. delivered within five business days of approving the treatment plan. This eliminates the effort of coordinating purchases with multiple suppliers and menitoring inventory in the office.

This streamlined workflow solution offers tangible financial and time-saving benefits by reducing administrative responsibilities. number of visits and patient chair time! said Jo Massoels, Director Digital Implant Solutions at Dentsply Sirona. It is designed to help dentists select the best-fitting implant, determine optimal implant positioning healing environment and restoration for each case.

Azento enables practices to achieve consistently excellent results thanks to the customized and prosthetically driven treatment plan, based on each patient's digital scans. It also includes a custom healing abutment, contouring the emergence profile and enabling a final esthetic

Eurthermore, with Azento, dental professionals, will receive custom digital treatment plans that will help communicate the procedure clearly to patients, who will also benefit from the reduced number of visits and chair time.





Azento IM box including components

The Azento team supports me in planning a

truly restorative driven implant placement, reducing the risk of complications, ensuring accuracy and producing excellent results,' said Dr. Daniel Butterman, dental surgeon in Centennial, Colorado.

Azento works with the Astra Tech Implant System® and Xive®. It also includes an Atlantis® custom healing abutment. and optional temporary restoration. The final restoration can be performed with Atlantis and CEREC or through an Atlantis dental lab.

Azento will be available in Canada and Europe in 2019.

To learn more, visit www.dentsplysirona.com/Azento.

Dentsply Sirona is the world's largest manufacturer of professional dental products and technologies, with over a century of innovation and service to the dental industry and patients worldwide. Dentsply Sirona develops. manufactures, and markets a comprehensive solutions offering including dental and chall health products as well as other consumable medical devices under a strong portfolio of world class brands. As The Dental Solutions Company¹⁴. Dentsply Sirona's products provide innovative, high-quality and effective solutions to advance patient care and deliver better, safer and faster dental care. Dentsply Sirona's global headquarters is located in York Pennsylvania, and the international headquarters is based in Salzburg, Austria. The company's shares are listed in the United States on NASDAQ under the symbol XRAY. Visit www.dentsplystrona.com for more information about Dentsply Sirona and its products.

Dentsply Sirona Azento launch

Experiential booth draw

- Bev-topped customized coffee
 - Hit home the key differentiator: customized single implants
 - 8k people in attendance;
 served 6k cups of coffee
 - Most successful launch of any product in their recent history
 - 1k pre-orders at conference





Contact information

290 Harbor Drive, Workpoint Suite Stamford, CT 06902 203.504.8230

hello@knbcomm.com

www.knbcomm.com

